



## PRESENTATION OBJECTIVES

- Discuss the strategy, technology and market background for the POX-2 project
- Present the results of the FS
- Discuss the strategic importance of the project and how it will affect the interests of the company's stakeholders, the community and the environment

## **TABLE OF CONTENTS**

- 01 Status quo
- 02 POX-2 overview
- 03 FS results
- 04 Environmental and social impact
- O5 Corporate update and outlook

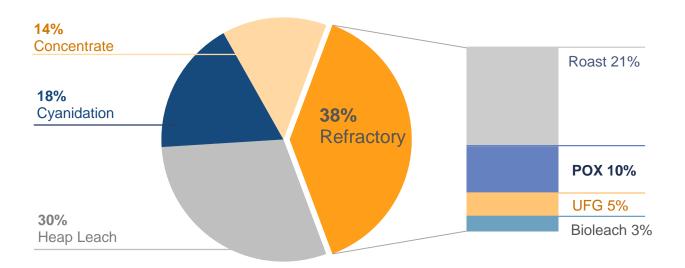


## REFRACTORY ORE

- The gold is refractory because micron gold particles are encapsulated in sulfides (pyrites and arsenic pyrites) making it difficult to recover using conventional methods (very low recoveries)
- More than 30% of the world's gold resources are deemed to be refractory

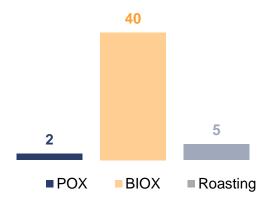
The only way to overcome the "refractoriness" is to destroy the sulfide matrix

### **PROCESSING METHODS**

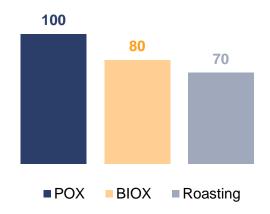


## **POX vs BIOX and ROASTING**

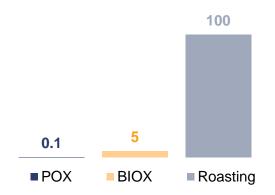
### **CYANIDE CONSUMPTIONS, Kg/t of conc**



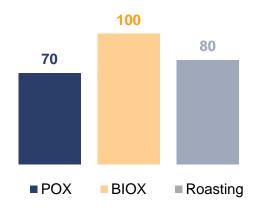
### **CAPEX INTENSITY, %**



### SO2 AND As2O3 EMISSIONS, %



### **OPEX INTENSITY, %**



## POX vs BIOX and ROASTING

# Key takeaways



- High levels of oxidation (+ 98% S) resulting in higher gold recoveries
- Reduced environmental impact due to low effluent levels, particularly arsenic
- Lower operating costs (less cyanide usage, lower neutralization costs, less energy intensive)
- Robust process "sledge hammer" approach. More flexible and more stable in terms of feed variability



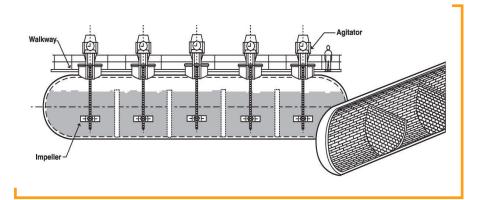
- More capital intensive
- Complex requires vast technical expertise
- High pressure and temperature
- Corrosion and erosion

# **POX PROCESS**

The POX process has proved to be one of the top processing methods, which utilises high temperatures, elevated pressures and oxygen to recover Au

Au, released for cyanide leaching

| Indicator                     | Unit          |
|-------------------------------|---------------|
| illucator                     | Offic         |
| Temperature                   | 200 – 230C    |
| Oxygen partial pressure       | 5-7 bar       |
| General pressure in autoclave | 22.7 - 34 bar |
| Reaction time                 | 0.6 - 2 hours |





## **POX HISTORY**

- ▼ First POX plant for refractory ores was launched in 1985 in USA at the McLaughlin mine
- Today, POX technology is employed on a global scale with sizeable operations in Russia, USA, Dominican Republic, Turkey, Finland etc.
- Proven technology for treating refractory ores

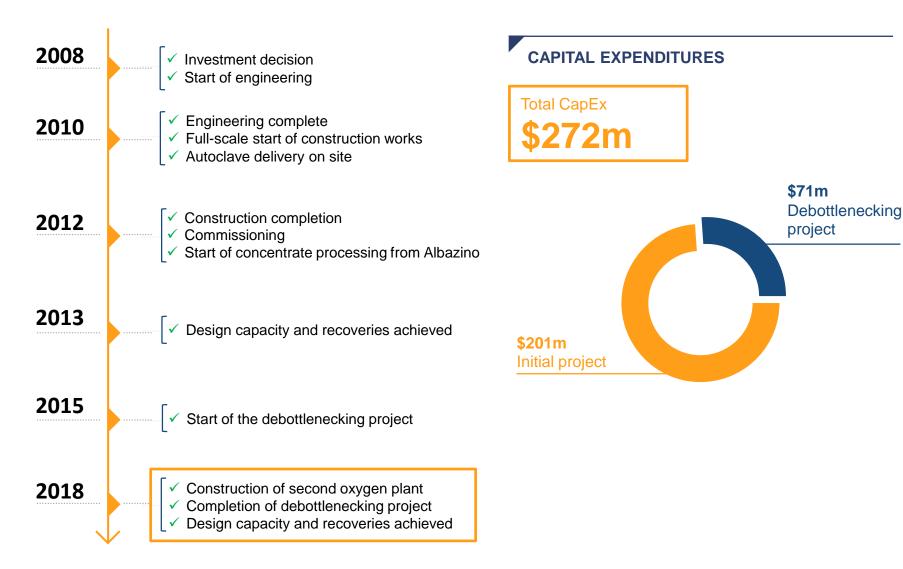
### **POX OPERATIONS**

| Plant               | Company                     | Location              | Feed        | (t\d)  | Temp. C |
|---------------------|-----------------------------|-----------------------|-------------|--------|---------|
| Amursk              | Polymetal                   | Russia                | Con         | 637    | 200     |
| Pueblo<br>Viejo     | New<br>Barrick/Goldco<br>rp | Dominican<br>Republic | Ore         | 24,000 | 230     |
| Lihir               | Newcrest                    | PNG                   | Ore,<br>Con | 8,100  | 205     |
| Twin<br>Creeks      | Newmont                     | Nevada,<br>USA        | Ore         | 7,260  | 225     |
| Çöpler              | Alacer                      | Turkey                | Ore         | 6,000  | 220     |
| Goldstrike          | New Barrick                 | Nevada,<br>USA        | Ore         | 4,700  | 225     |
| Pokrovskiy          | Petropavlovsk               | Russia                | Con         | 1,600  | 225     |
| Porgera             | New<br>Barrick/Zijin        | PNG                   | Con         | 1,215  | 197     |
| Kittila             | Agnico Eagle                | Finland               | Con         | 870    | 207     |
| Macraes             | Oceana                      | New<br>Zealand        | Con         | 650    | 225     |
| Córrego do<br>Sítio | AGA                         | Brazil                | Con         | 220    | 225     |

Canacity

## **AMURSK POX**

# History



## **AMURSK POX FACILITY**

# Russia's first POX processing hub

#### **KEY FACTS**

**▼ Commissioned:** 2012

**▼ Processing method:** Pressure

oxidation

▼ Throughput: 200 Kt of concentrate,

30 Kt Sulphur

Recovery: 96%

**▼ Operational temp:** 200 °C

**▼** Feed sources:

- Albazino

- Mayskoye

- Kyzyl

- 3rd party feed



11

|                           | 2018 | 2017 | Change, % |
|---------------------------|------|------|-----------|
| Concentrate processed, Kt | 176  | 160  | +10       |
| Albazino                  | 147  | 137  | +7%       |
| Purchased feedstock       | 23   | 16   | +43%      |
| Mayskoye                  | 5    | 6    | -26%      |
| Kyzyl                     | 2    | -    | NA        |
| Total gold produced, Koz  | 322  | 280  | +15%      |

12

## **AMURSK POX**

# Site layout



13

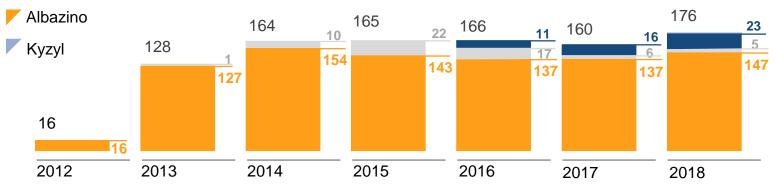
## **AMURSK POX**

# Operating statistics 2012-2018

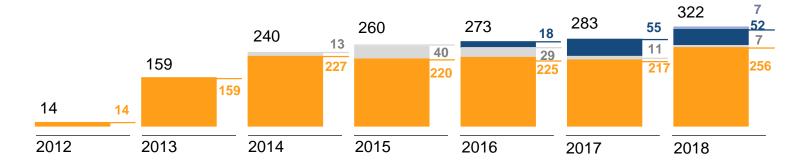
### **CONCENTRATE PROCESSED, Kt**

Mayskoye

3<sup>rd</sup> Party



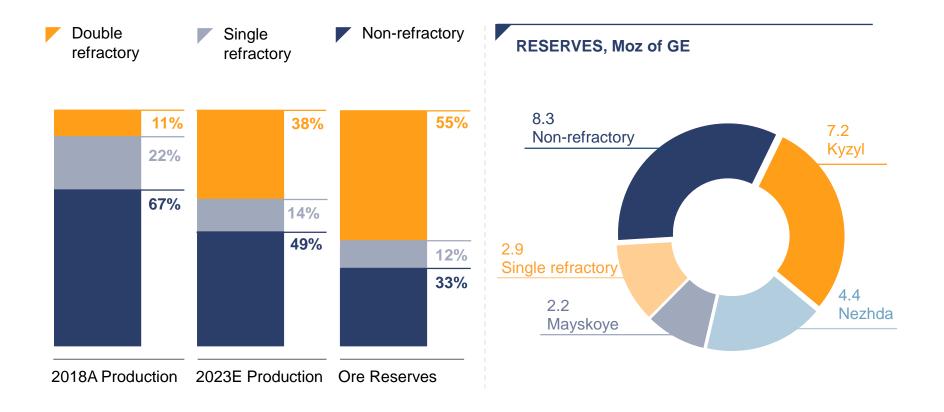
### **GOLD PRODUCTION, Koz**



## **POLYMETAL ORE TYPES**

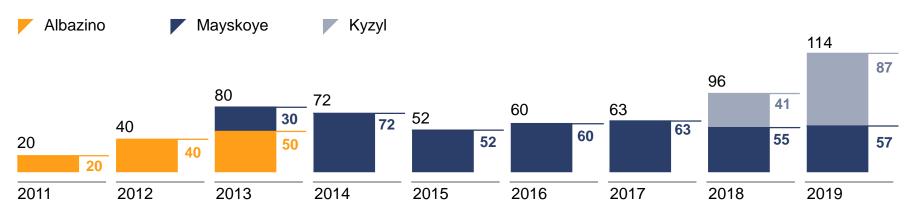
# POX-2 will unlock value of refractory reserves

- ▼ 55% of our reserves are double refractory (~14 Moz of GE)
- ▼ In 5 years, almost 40% of annual Au eq. production will be double refractory.

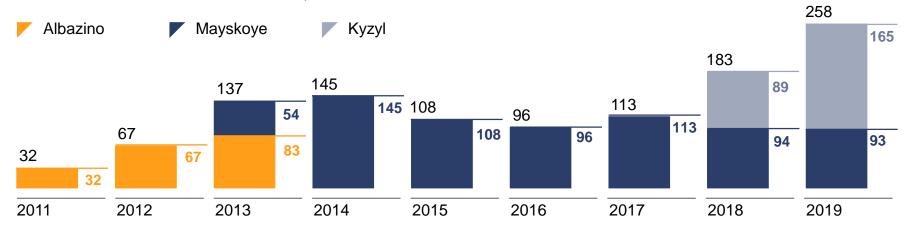


## **CONCENTRATE OFFTAKE 2011-2018**

### **CONCENTRATE SALES TO CHINA, Kt**



### **PAYABLE GOLD IN CONCENTRATE, Au Koz**





### **PROJECT TEAM**

The team will include more than 30 professionals who actively participated in the successful execution of the original POX (2013) and POX debottlenecking (2018) projects

#### PROJECT MANAGEMENT AND CONSTRUCTION



**EVP DEVELOPMENT &** CONSTRUCTION



PROJECT DIRECTOR AMURSK POX



**PAVEL VAZHENIN** DIRECTOR FOR CONSTRUCTION



TATYANA PRISHCHEPA PROCUREMENT TEAM **LEADER** 



TECHNICAL TEAM **LEADER** 



**ALEXANDER MALYGIN** PLANNING AND CONTROL HEAD OF SUSTAINABLE **TEAM LEADER** 



17

**NATALIA BOROVLEVA** DEVELOPMENT

### **ENGINEERING**



VALERY TSYPLAKOV MANAGING DIRECTOR OF POLYMETAL ENGINEERING



**IGOR AGAPOV** DIRECTOR OF SCIENCE AND TECHNOLOGY RESEARCH DIVISION



SERGEY ZELENSKIY PRINCIPAL PROJECT **ENGINEER** 

### **PROJECT CONSULTANTS**



JAMES KING JIM KING CONSULTING



**TODD GIRAUDO** PROCESS PLANTS INTERNATIONAL Engineering services

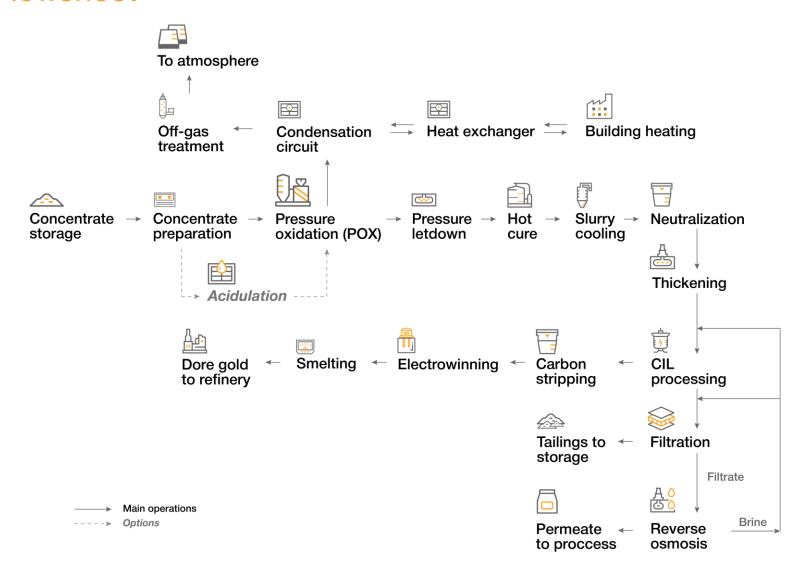
# **POX-2**Key technical parameters

| Parameters                     |                        | POX-1   | POX-2   |
|--------------------------------|------------------------|---|---|
| Main targets for oxidation     | gold bearing sulfide m |   | gold bearing sulfide minerals<br>+ organic carbon |
| Operational temperature, °C    |                        | 200   | 240   |
| Pressure, bar                  |                        | 21.7  | 43.4  |
| Vessel construction material   |                        | Steel SA516-70N - 52mm<br>Brick lining – 270 mm | Steel P355GH – 100 mm<br>Lining Ti Gr.17 – 12 mm  |
| Autoclaving time, min          |                        | 80  | 360   |
| Pressure letdown               |                        | 1 stage   | 2 stage   |
| Heat generation total, MWt     |                        | 26.9  | 54.4  |
| Type of oxygen plant           |                        | Vacuum swing adsorption (VSA)                   | Cryogenic   |
| Slurry conditioning (Hot cure) |                        | -   | +<br>Residence time – 12 h                        |

- Difference driven by double refractory nature of feed
- Difference driven by high-sulfide concentrate at POX-2

## POX-2

## **Flowsheet**



**20** 

## **INFRASTRUCTURE**

- The new POX will be immediately adjacent to the current Amursk POX facility within the city of Amursk and will share some of the external infrastructure (gas main, access road, water main) with the existing POX facility.
- Additional electricity supply will be provided through a new dedicated power line from the regional grid.



# POX-2 Site layout



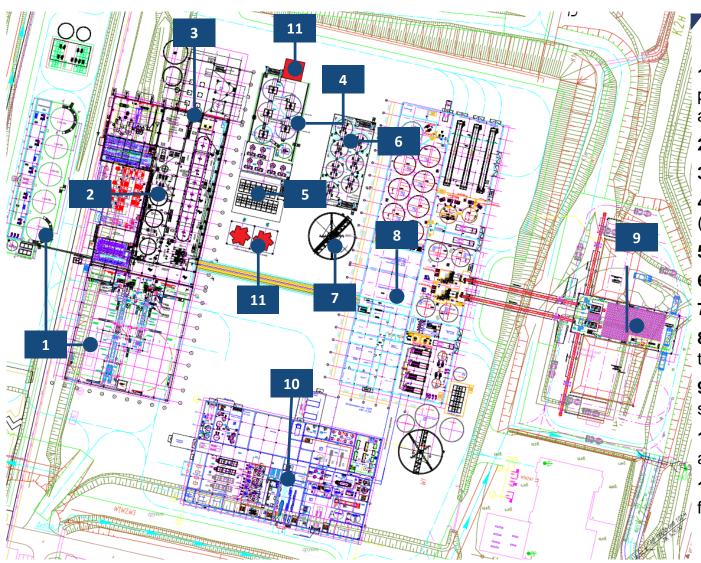
### **MAIN FACILITIES**

**21** 

- 1. POX plant building
- **2.** Intensive cyanidation building
- 3. CIL building
- 4. Main stepdown station
- **5.** Oxygen station №3
- 6. Administrative building
- 7. Repair shop №2
- 8. Crusher
- **9.** Concentrate depot
- **10.** Cake storage
- **11**. Reagent and spare parts storage

# POX-2

# Plant layout

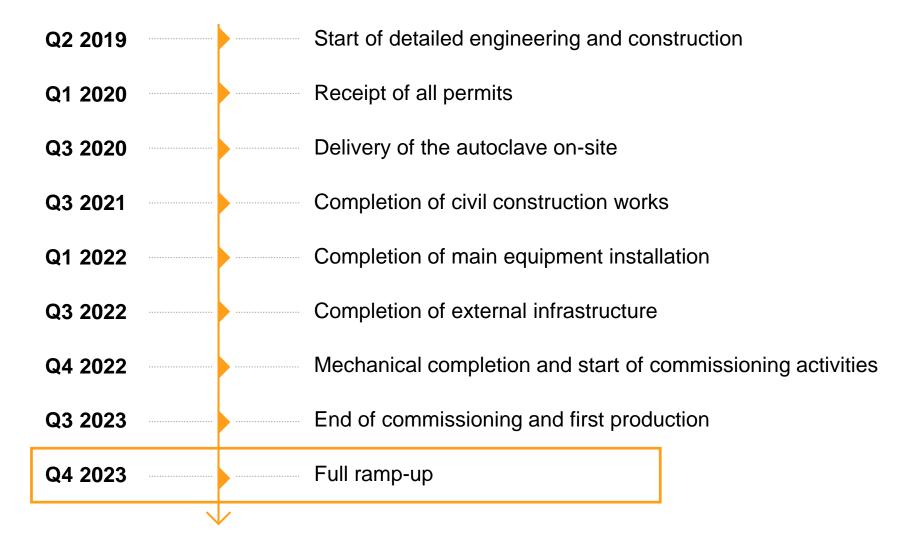


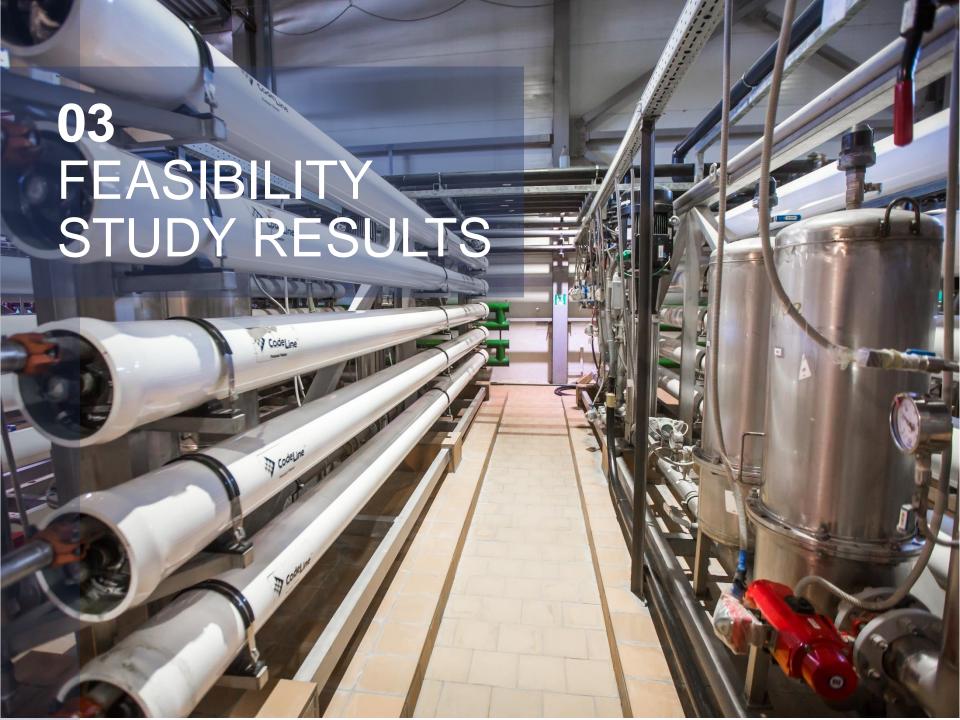
### **MAIN FACILITIES**

- **1.** Concentrate preparation slurry mixing area
- 2. POX area
- 3. Pressure letdown area
- **4.** Slurry conditioning (Hot cure)
- 5. Slurry cooling
- 6. Neutralization area
- 7. Slurry thickener
- **8.** CIL building (incl. tailings filtration circuit)
- **9.** Lime and limestone storage and crusher
- **10.** Intensive cyanidation and desorption area
- **11.** Lime boil (space for future Installation)

## POX-2

# Key project milestones





## **KEY ASSUMPTIONS**

- Discount rate of 10%
- **\$1,200/oz** gold price
- 65 USD/RUB exchange rate
- ▼ 6% royalty rate
- Tax incentives
  - 12% corporate tax (for 5 years), then 20%
  - 0% property tax (year 1-5), 1.1% (year 5-10), then 2.2%
  - 7.6% social tax
- Reduced import duty

### **KEY PROJECT PARAMETERS**

| Production start                   | Q3 2023                                |  |
|------------------------------------|--|--|
| Length of ramp-up period           | 6 months                               |  |
| Concentrate capacity               | ~ 250-300 Ktpa                         |  |
| Sulphur capacity                   | 30-48 Ktpa                             |  |
| Feed sources                       | Mayskoye,<br>Kyzyl,<br>Nezhda,<br>Voro |  |
| Total Au production                | 9.0 Moz                                |  |
| Improvement in recovery vs offtake | 6% (96% vs 90%)                        |  |
|                                    |  |  |

### **INVESTMENTS**

Start-up CapEx of \$431m fully funded from OCF

## **FEASIBILITY STUDY HIGHLIGHTS**

- A total of **4.3 Mt of concentrate** containing **9.3 Moz of gold** to be processed from Kyzyl, Nezhda, Mayskoye, and Voro over a period of 23 years
- Initial capex of \$431m fully funded with the Group's operating cash flow
- 4.5 years construction period
- First production in Q3 2023
- ▼ Full ramp-up by end of Q4 2023

Generation of a post-tax IRR of 14% and NPV of \$112m 26

- Starting from 2024:
  - +\$80-100m to FCF (\$0.2 per share)
  - +\$100-110m to EBITDA
- Long-term benefits (in-house vs offtake):
  - Processing costs benefits: \$230-290/t of conc
  - Transportation cost benefits: \$30-60/t of conc
  - 5-6% improvement in gold recovery from concentrate: + 30-35 Koz of gold per annum

# ECONOMIC RATIONALE FOR IN-HOUSE PROCESSING

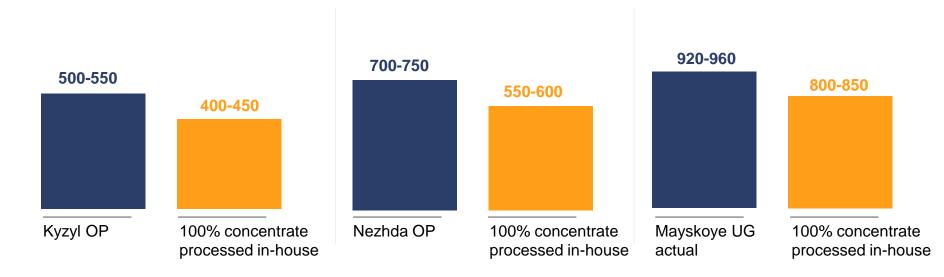
Processing costs benefits: \$230-290/t of conc

Transportation cost benefits: \$30-60/t of conc

**+ 30-35 Koz** of gold per annum

Impact on AISC of refractory gold deposits, \$/oz

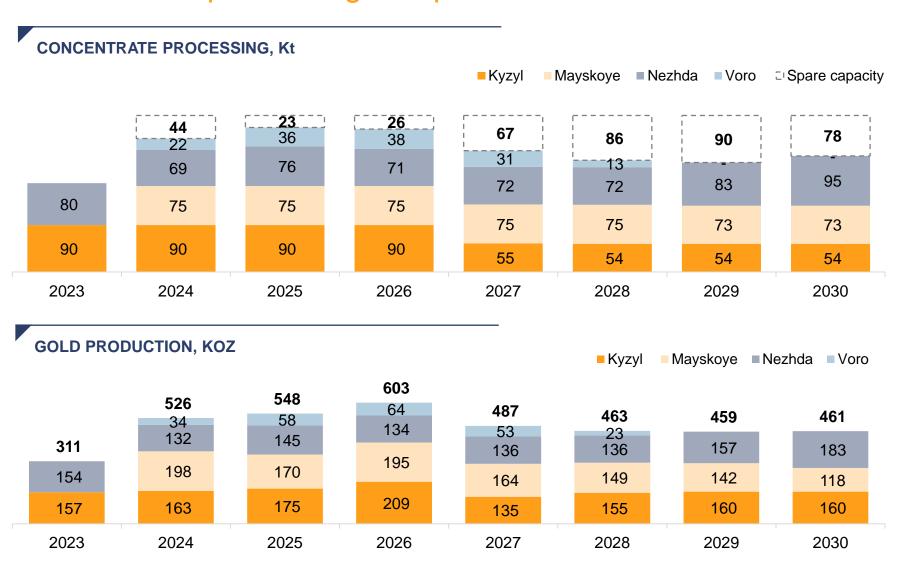
Average impact on costs: \$100-150/oz



28

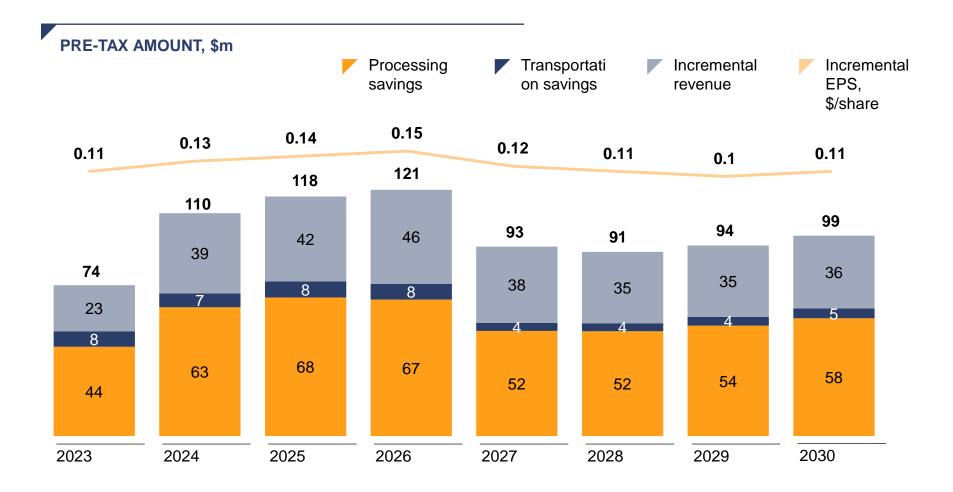
## POX-2

# Concentrate processing and production



29

# **INCREMENTAL BENEFITS**

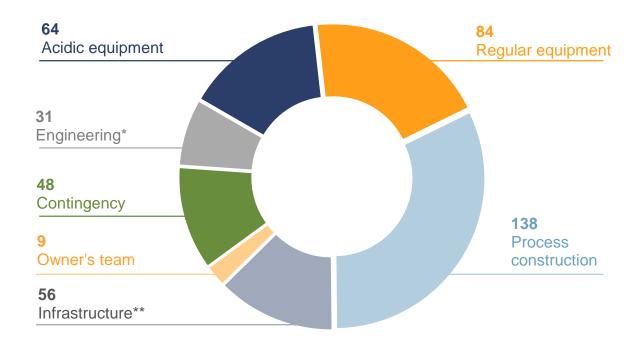


# **INCREMENTAL BENEFITS**

|                                    | OVER 23 YEARS |
|------------------------------------|---------------|
|                                    |               |
| Kyzyl, Mt                          | 1.4           |
| Myskoye, Mt                        | 1.2           |
| Nezhda, Mt                         | 1.6           |
| Voro, Mt                           | 0.1           |
| CONCENTRATE PROCESSING VOLUMES, Mt | 4.3           |
| TOTAL GOLD PRODUCTION, Moz         | 9.0           |
|                                    |               |
| INCREMENTAL BENEFITS (VS OFFTAKE)  |               |
| Additional production, Koz         | 580           |
|                                    |               |
| Additional revenue, \$m            | 697           |
| Transportation cost benefits, \$m  | 112           |
| Processing cost benefits, \$m      | 1,107         |
| TOTAL BENEFITS (PRE-TAX), \$m      | 1,916         |

# **INITIAL CAPITAL COST**

### **CAPEX BREAKDOWN, \$m**



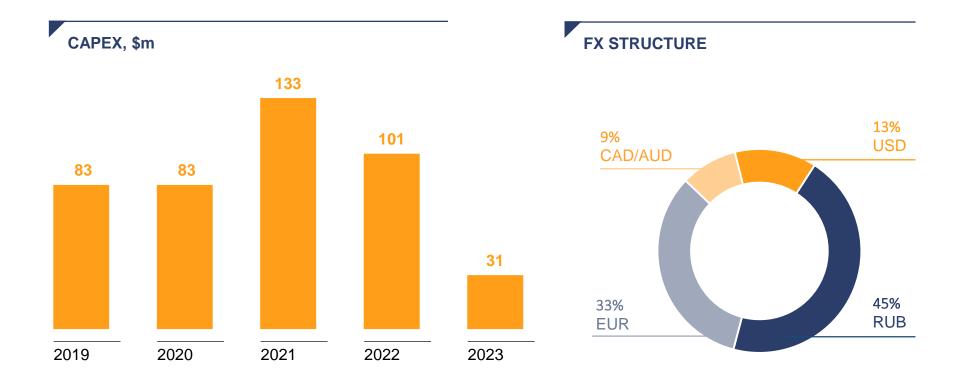
\$431m TOTAL CAPEX

<sup>\*</sup> Includes PPI services

<sup>\*\*</sup> Includes social projects

**32** 

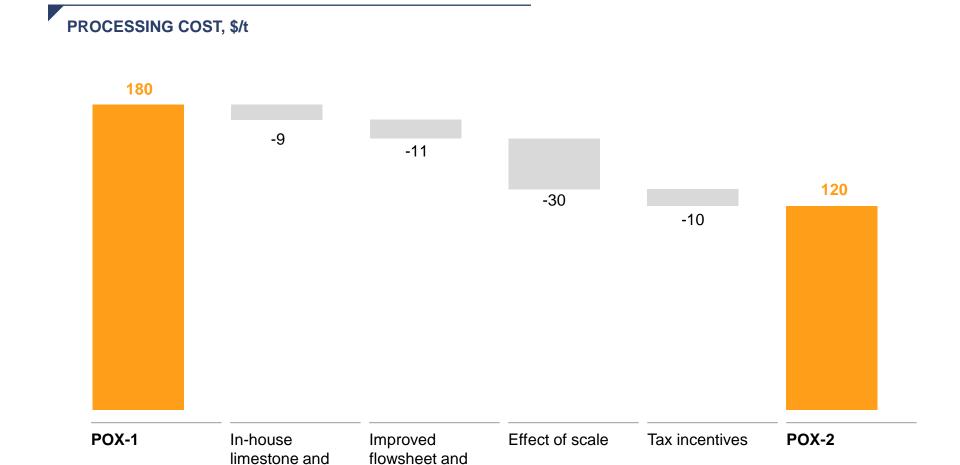
# **CAPITAL COST GUIDANCE**



33

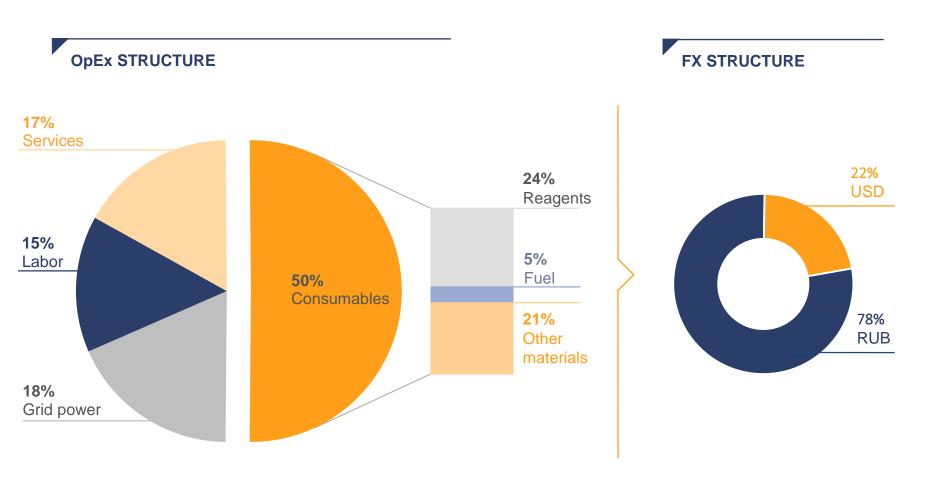
# **ANTICIPATED COST IMPROVEMENT**

lime



vessel

# **OPERATING EXPENSES**



# SENSITIVITY TO GOLD PRICE AND DISCOUNT RATE

### Discount rate

| After-tax NPV, \$m | 8%  | 10% | 12% |
|--------------------|-----|-----|-----|
| 1,400              | 241 | 147 | 78  |
| 1,200              | 198 | 112 | 49  |
| 1,000              | 166 | 85  | 26  |

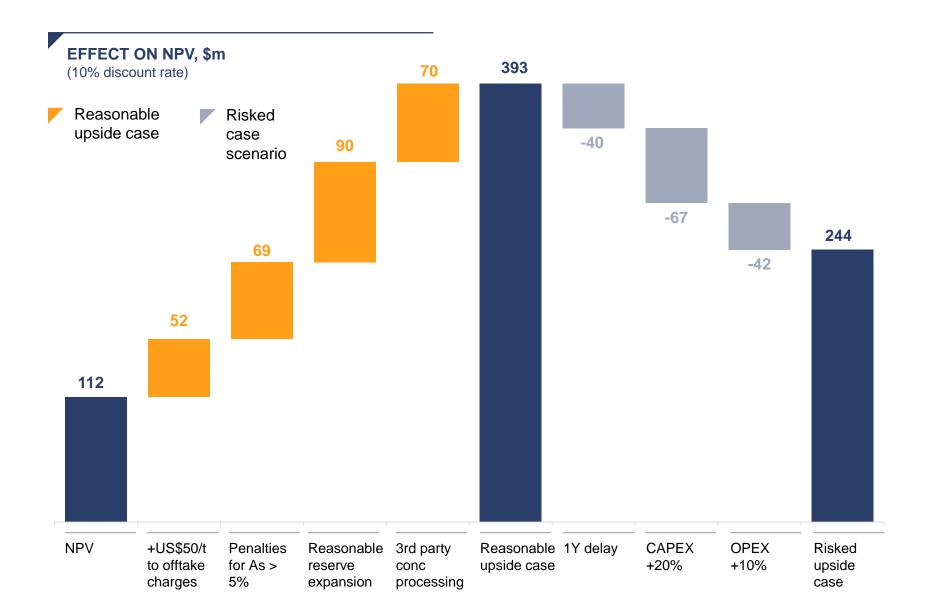
### IRR SENSITIVITY TO GOLD PRICE

| Gold price, \$/oz | IRR   |
|-------------------|-------|
| 1,000             | 13.1% |
| 1,200             | 14.1% |
| 1,400             | 15.3% |

Gold price, US\$/oz.

36

## **KEY PROJECT RISKS AND OPPORTUNITIES**





### SOCIAL IMPACT



# More employment opportunities for locals

Maintain image of the Amursk POX as a leading reliable employer



# Increased tax payments to the local government

- +\$3.7m per year (\$100m+ for LOM)
- +\$20m per year for all levels of government



#### **Boosts social investments**

- Increase annual social financing
- More than 10 long-term projects most important to city residents which will include:
  - renovation and upgrade of educational, medical and sports facilities
  - Enhancement of the Amursk city look and attractiveness



# Support local contractors and suppliers

### **EMPLOYMENT: FOCUS ON LOCALS**

# 400+ new jobs created

By 2023

- Engineers and technical staff (more than 50% of employees):
  - Training centre in Amursk launched in 2016
  - Now 52 licensed qualification programmes
  - Talent pool functioning
- Qualified employees and managers:
  - Recruitment campaigns
  - Talent pool promotions
  - Invited experts from other countries

#### University and college graduates:

- Attracting university students through employment events and other PR activities
- Encouraging school children to look at metal and mining industry as a future profession

39

Partnership programmes with the Amur Polytechnic College. By 2022, their graduates will have guaranteed job opportunities at Polymetal

### **ENVIRONMENTAL IMPACT**

- **No impoundments or dam structures required:**
  - Tailings from the plant will be in the form of dry cake
- Recycled water:
  - Zero water discharge off-site. Process water will be fully recycled or permanently entrained in dry cake.
- Minimal CO2 discharge and no SOx or AsOx discharge:
  - A heat and gas absorption circuit will be implemented, ensuring that impurities from autoclave gases and the vapor phase go through the circulating water coolant





## **POX-2: CLOSING REMARKS**

#### STRATEGIC IMPORTANCE

- Unlock value of Polymetal's substantial refractory reserve base (55%) by de-risking asset base
- Significant long-term economic benefits to inhouse processing vs offtake
- Strategic security of downstream processing on the back of current state initiative to potentially ban export of concentrates and a tightening Chinese market
- Positive environmental, social and economical impact

#### **OPPORTUNITIES**

Globally competitive technical capability

41

- New assets with refractory reserves
- 3<sup>rd</sup> party feedstock
- Use of hydromet competence in other commodities



## **POLYMETAL TODAY**



## 2018 OUTLOOK AND ACTUAL GUIDANCE

## Higher production, improved costs

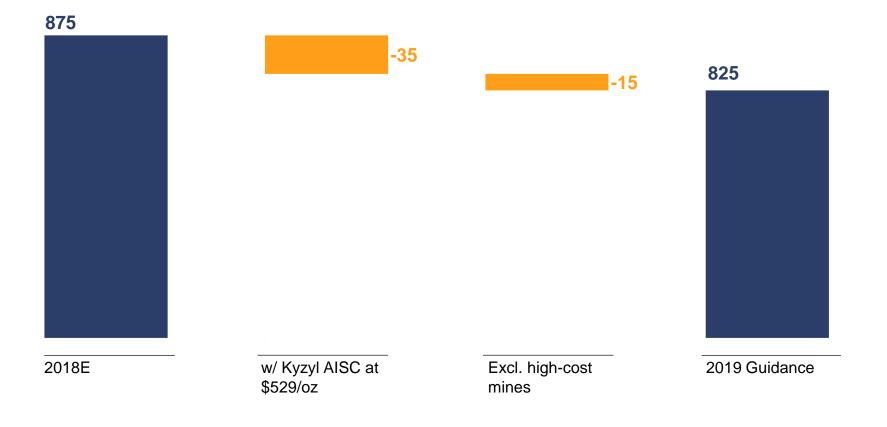
|                          | 2018 Guidance                | 2018 Outlook         | 2019 Guidance                |
|--------------------------|------------------------------|----------------------|------------------------------|
| Production, Koz of GE    | 1550                         | Above guidance, 1562 | 1550                         |
| TCC, \$/oz of GE         | 650-700                      | On track, lower end  | <b>Down</b> to 600-650       |
| AISC, \$/oz of GE        | 875-925                      | On track, lower end  | <b>Down</b> to 800-850       |
| Capital expenditure, \$m | 400                          | Below guidance       | 380                          |
| Free cash flow           | Positive                     | On track             | Positive                     |
| Regular dividend         | 50% of underlying net income | On track             | 50% of underlying net income |

| Assumptions   | 2018 Budget | 2018 Actual | 2019 Budget |
|---------------|-------------|-------------|-------------|
| Gold, \$/oz   | 1200        | 1271        | 1200        |
| Silver, \$/oz | 16.0        | 15.7        | 15.0        |
| RUR/USD rate  | 60          | 63          | 65          |
| Oil           | 60          | 68          | 70          |

45

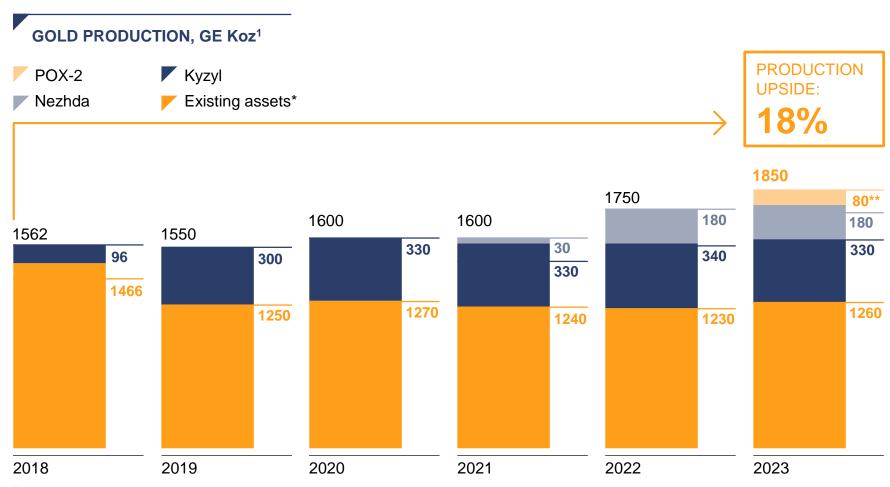
## **COST DYNAMICS**

PRO FORMA AISC IMPROVEMENT, \$/oz



## PRODUCTION OUTLOOK

2018-2023



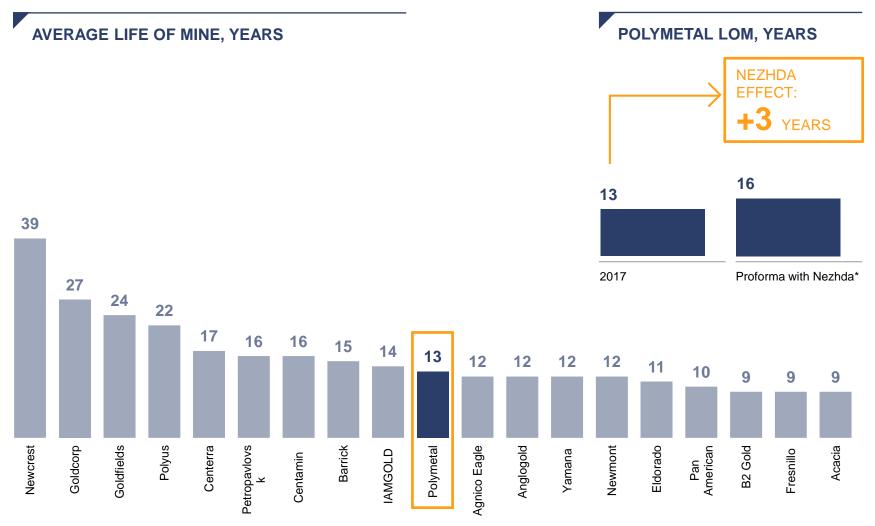
#### Notes:

<sup>1)</sup> Gold equivalent (GE) at 80:1 Ag oz/Au oz and 1:5 Cu Mt/Au oz conversion ratios

<sup>\*</sup> Excludes Okhotsk (sold in December 2019) and Kapan (sold in January 2019) starting from 2019

<sup>\*\*</sup> Includes recovery improvement and long-term 3rd party contracts

## **FOCUSING ON LOM**



#### Notes:

P+P reserves as of 01.01.2018 divided by 2017 depletion.

<sup>\*</sup> Proforma for Nezhda, without Kapan and Okhotsk

## **PORTFOLIO REVIEW UPDATE**

## Shrinking the footprint

| Asset               | TCC                  | Value, \$m |
|---------------------|----------------------|------------|
| 50% in<br>Dolinnoye | Sold in Q2 2018      | 17         |
| Kapan               | Sold in January 2019 | 55         |
| Svetlobor           | Sold in Q4 2018      | 6          |
| Okhotsk             | Sold in Q4 2018      | 30         |

| Asset            | TCC   | Value, \$m |
|------------------|---|------------|
| Lichkvaz         | Under 6-month RoFR from<br>buyer of Kapan Sale expected<br>in Q4 2019 | ~10        |
| 74% in<br>Veduga | Ownership streamlined, sale process to re-commence in Q1 2019         | ~100       |
| Maminskoye       | Non-core, options evaluated   | Uncertain  |
| Kutyn            | Non-core, options evaluated   | Uncertain  |

\$108<sub>m</sub> PROCEEDS

AMBITIOUSLY TARGETING DEALS FOR ANOTHER \$150+m
BY 2020

## **CAPITAL EXPENDITURE**



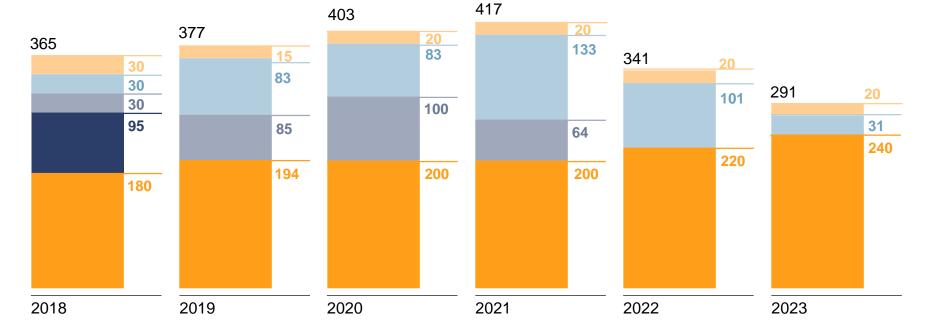
Long-term projects<sup>1</sup>

▼ Kyzyl/POX-1

Nezhda

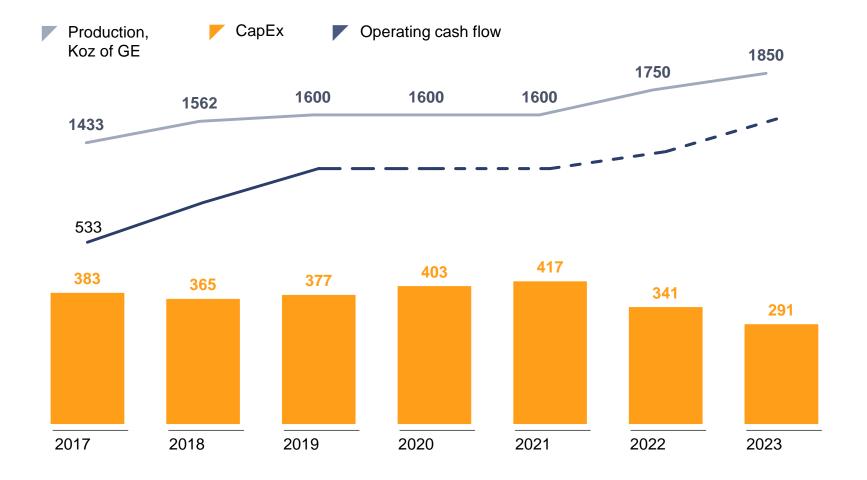
POX-2

Stay-in-business



## **PROJECT FINANCING**

All capital expenditures are funded from operating cash flow

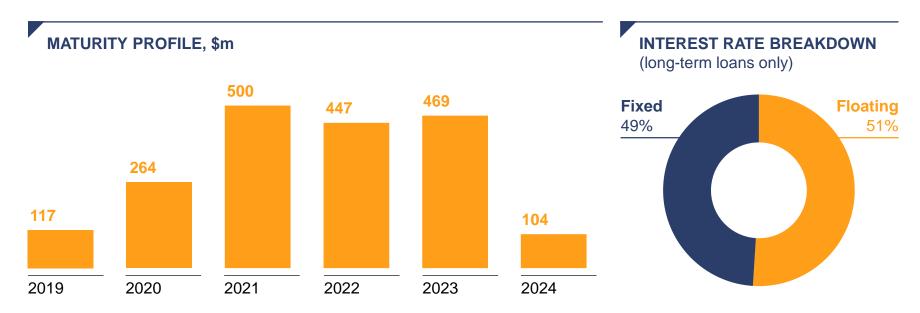


## **BALANCE SHEET**

# Ample liquidity and a comfortable maturity profile

- Net debt of \$1.5 bn as of 31 Dec
- ▼ Strong cash position of \$383 m
- **Low cost of debt at 4.2%** with 100% of loans on bilateral basis and denominated in US dollars

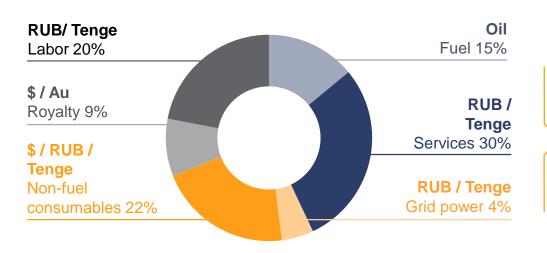
- Net Debt/Adjusted EBITDA is expected at ~1.9x\* as at year end well below hard ceiling of 3.25x (banks) and 2.5x (regular dividends)
- Robust liquidity profile: \$1.3 bn of undrawn credit facilities



# SENSITIVITY TO RUB/USD EXCHANGE RATE AND OIL PRICE

- Over 2018, the Russian Rouble depreciated 17% y-o-y from 57.6 RUB/USD to 69.8 RUB/USD as at 31 December 2018
- Average rate in 2018 was 62.9 RUB/USD
- Actual rate 65.6 RUB/USD

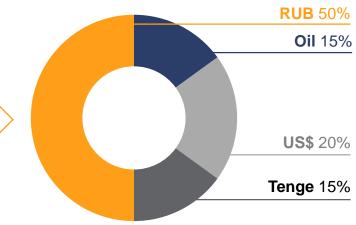
#### CASH COST STRUCTURE (2019E), \$/oz



## A 1 RUB movement in domestic currency will have:

**52** 

- \$5-6/oz effect on TCC
- \$8-10m impact on EBITDA
- \$10-11m effect on FCF (assuming 60% of capex is in foreign currencies)



## 20 YEARS OF SUSTAINABLE DEVELOPMENT

#### **RECOGNITION OF OUR EFFORTS TO DATE**



MSCI 🎡

▼ First and only Russian member

ESG rating BBB



- Leader in M&M
- 1<sup>st</sup> among 47 mining companies
- ▼ 100 percentile
- ▼ First sustainability-linked loan in CIS



FTSE4Good

- ▼ 5/5 in Corporate Governance
- **▼ 5/5** for Anti-Corruption
- ▼ 5/5 in Risk Management & Labor Standards
- **94**th Percentile
- ▼ 4.4/5.0 total ESG score

10,551

**EMPLOYEES** 

53

2018 highlights:

MAJOR ENVIRON-MENTAL INCIDENTS

0

0.09

LTIFR (1 FATALITY IN 2018)

COMMUNITY INVESTMENTS

\$ 10<sub>m</sub>

FEMALE QUALIFIED PERSONNEL

40%

STAFF TURNOVER

5.8%

### **STRATEGY**

#### **SCOPE OF ACTIVITY**

- Russia and FSU
- Focus on gold, silver and possibly other base metals
- Medium-sized high-grade deposits
- Vertical integration
- ESG best practice

## CAPITAL ALLOCATION PRINCIPLES

- Regular dividend is shareholder's right, comes before growth spending
- Target Net Debt/EBITDA of less than 1.5x
- CAPEX hurdle rate 12% real unlevered

#### **DESIRED OUTCOMES**

- Significant sustainable dividend
- Meaningful growth
- Stable license to operate
- Robust balance sheet
- Reduction of environmental footprint

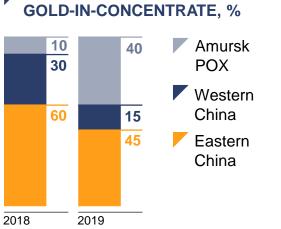


## **KYZYL**

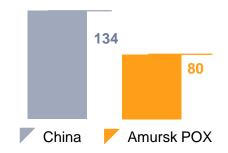
## **Concentrate logistics**

Western route railway to Alashankou Railway station (West China) ■ Eastern route railway to Vladivostok, by sea to East China





#### TRANSPORTATION COSTS, \$/t







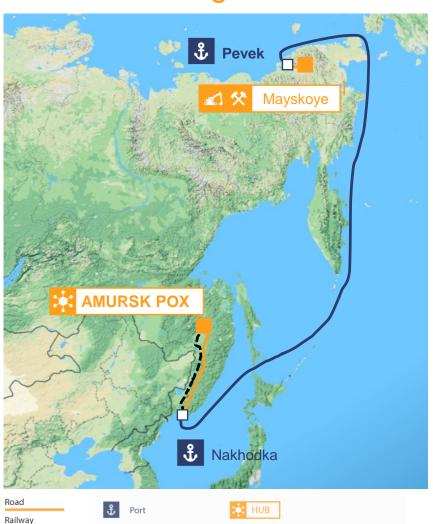




## **MAYSKOYE**

Water Route

## **Concentrate logistics**



Underground

- From Pevek to China ~ 1,800 km
- To Amursk:

Trucking from Mayskoye to Pevek – **180 km**Seasonal navigation to Nakhodka ~ **5,900 km**From Nakhodka to Amursk ~ **1300 km** 

- No significant transportation cost benefits
- Average transportation cost of \$100-120/t

## **NEZHDA**

## **Concentrate logistics**

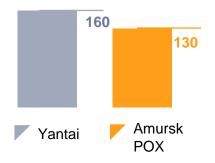
- Trucking from Nezhda to Nizhniy Bestyakh railway station – 650 km
- Railway transportation from Nizhniy Bestyakh:

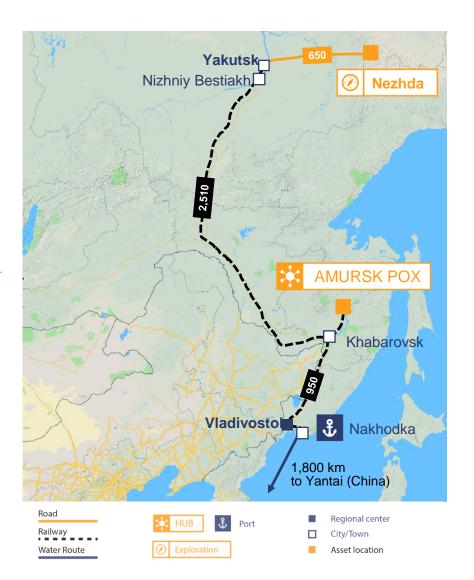
To Amursk - 2,510 km

To Nakhodka – 3,415 km

Sea transportation from Nakhodka to Yantai – 1,800 km

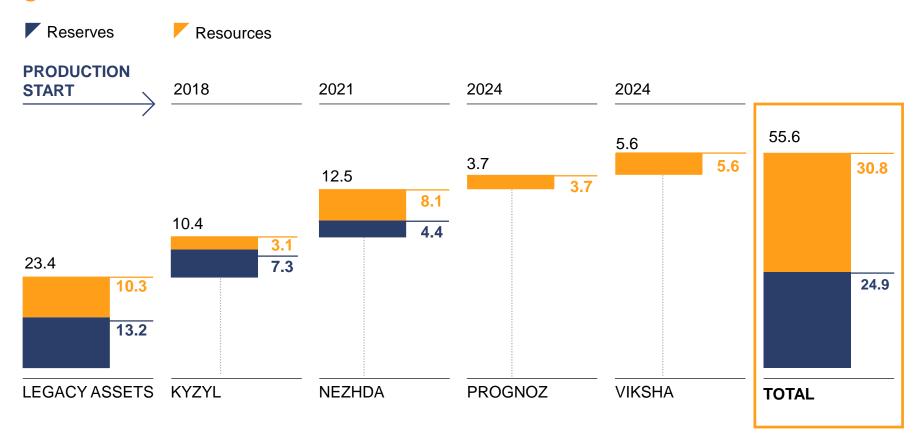
#### TRANSPORTATION COSTS, \$/t\*





### **RESERVES & RESOURCES**

# Center of gravity shifting to new high grade and lower cost assets



#### Notes

## MEANINGFUL AND STABLE CURRENT INCOME

# Through the commodity and investment cycle

#### **DIVIDENDS, \$ PER SHARE**

- Special at the discretion of the Board
- Regular (50% of underlying net income starting FY2017, before that – 30%)

\$1,254
MILLION PAID OUT SINCE IPO

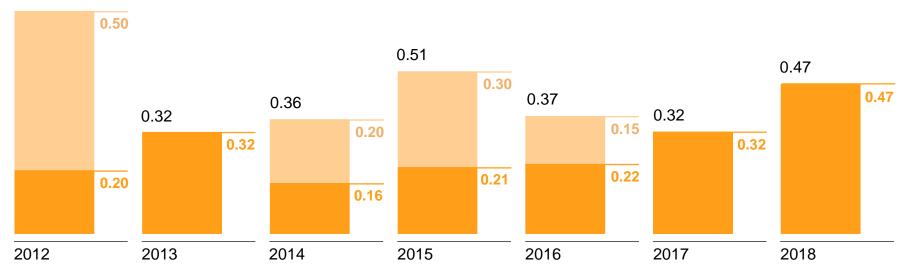
LTM YIELD OF:

4.8%

AVERAGE 5-YEAR YIELD OF

4.0%





Notes:

### **DISCLAIMER**

This presentation includes forward-looking statements that involve known and unknown risks and uncertainties, many of which are beyond the Company's control and all of which are based on the directors' beliefs and expectations about future events. These forward-looking statements include statements concerning plans, objectives, goals, strategies, future events or performance, and underlying assumptions, predictions and other statements, which are other than statements of historical facts.

The words "believe," "expect," "anticipate," "intends," "estimate," "forecast," "project," "will," "may," "should", "shall", "could", "risk", "aims", "plans", "predicts", "continues", "assumes", "positioned" and similar expressions or the negative thereof identify certain of the forward-looking statements.

Forward-looking statements include statements regarding:

- · strategies, outlook and growth prospects;
- · future plans and potential for future growth;
- liquidity, capital resources and capital expenditures;
- · growth in demand for products;
- economic outlook and industry trends;
- developments of markets;
- the impact of regulatory initiatives;
- and the strength of competitors.

The forward-looking statements in this presentation are based upon various assumptions and predictions, many of which are based, in turn, upon further assumptions and predictions, including, without limitation, management's examination of historical operating trends, data contained in the Company's records and other data available from third parties.

Although the Company believes that these assumptions were reasonable when made, these assumptions are inherently subject to significant uncertainties and contingencies which are difficult or impossible to predict and are beyond its control, and the Company may not

achieve or accomplish these expectations, beliefs or projections.

Many factors could cause the actual results to differ materially from those contained in predictions or forward-looking statements of the Company, including, among others, general economic conditions, the competitive environment, risks associated with operating in Russia and Kazakhstan, rapid technological and market change in the industries in which the Company operates, as well as other risks specifically related to the Company and its operations.

Past performance should not be taken as an indication or guarantee of future results, and no representation or warranty, express or implied, is made regarding future performance. Neither the Company, nor any of its agents, employees or advisors intend or have any duty or obligation to supplement, amend, update or revise any of the forward-looking statements contained in this presentation. to reflect any change in their expectations or any change in events, conditions or circumstances on which such statements are based.

Nothing in this presentation constitutes an offer, invitation, recommendation to purchase, sell or subscribe for any securities in any jurisdiction or solicitation of any offer to purchase, sell or subscribe for any securities in any jurisdiction and neither the issue of the information nor anything contained herein shall form the basis of or be relied upon in connection with, or act as any inducement to enter into, any investment activity.

To the extent available, the industry, market and competitive position data contained in this presentation come from official or third party sources. Third party industry publications, studies and surveys generally state that the data contained therein have been obtained from sources believed to be reliable, but that there is no guarantee of the accuracy or completeness of such data. While the Company believes that each of these publications, studies and surveys has been prepared by

a reputable source, the Company has not independently verified the data contained therein. In addition, certain of the industry, market and competitive position data contained in this presentation come from the Company's own internal research and estimates based on the knowledge and experience of the Company's management in the market in which the Company operates.

While the Company believes that such research and estimates are reasonable and reliable, they, and their underlying methodology and assumptions, have not been verified by any independent source for accuracy or completeness and are subject to change without notice. Accordingly, undue reliance should not be placed on any of the industry, market or competitive position data contained in this presentation.

The information contained in this presentation has not been independently verified. Neither the Company, any of its affiliates, subsidiaries or subsidiary undertakings nor any of their respective advisors or representatives makes any representation or warranty, express or implied, and no reliance should be placed on the fairness, accuracy, completeness or correctness of the information or opinions contained in this presentation. Percentages and certain amounts included in this presentation have been rounded for ease of presentation.

Accordingly figures shown as totals in certain tables may not be the precise sum of the figures that precede them. Neither the Company, or any of its affiliates, advisors or representatives accepts any liability whatsoever (in negligence or otherwise) for any loss howsoever arising from any information contained in the presentation.